



Personalized medicine and gene & cell therapy: opportunities in North Rhine-Westphalia (NRW), Germany

9th and 10th of October 2025

Hosts



Initiator



Partners



BIO.NRW

Service Provider









Invitation to UK-Germany MedTech & Biotech Networking

London & Cambridge | 9/10 October 2025

About the Visit & Why NRW?

A high-level delegation from NRW, led by NRW.Global Business, will be visiting the UK to forge new relationships and partnerships with innovative MedTech and Biotech companies.

North Rhine-Westphalia (NRW) is Germany's powerhouse for biotechnology and medical technology. The region is home to more than 500 life science companies employing over 30,000 people, generating €2.9 billion in revenue, which accounts for 45% of Germany's total biotech turnover. Its MedTech sector is equally strong, with around 2,300 companies employing 35,700 people and contributing €8 billion in gross value added. Global leaders such as QIAGEN, Bayer, Miltenyi Biotec, Johnson & Johnson, 3M and Stryker all have a major presence in NRW.

NRW also boasts the densest academic network in Europe, with more than 50 universities and research centres, including Fraunhofer, Max Planck and Leibniz institutes. Nine university hospitals and over 330 other hospitals treat more than 4 million in-patients annually, underscoring the region's scale and expertise. The region's strengths in personalized medicine, gene and cell therapy, digital health and advanced manufacturing make it an ideal partner for UK companies seeking collaboration, co-development and expansion into Europe's largest healthcare market.

Event Details - What's Happening

In London on Thursday 9 October, the programme will feature an Investor and Cluster Showcase, where NRW's top life sciences leaders, including representatives from Medizin.NRW, BIO.NRW and Miltenyi Biotec, will present opportunities for collaboration. The day will conclude with a networking reception featuring drinks and canapés.

On Friday 10 October in Cambridge, the delegation will join UK counterparts at the Babraham Research Campus (TBC) for a workshop on strengthening UK–German collaboration in life sciences. The event will feature presentations from both UK and NRW leaders in research, innovation and industry, followed by a networking lunch and the opportunity to forge new connections.

Why Attend – Benefits for UK Companies

For UK MedTech and Biotech leaders, this visit offers a unique opportunity to connect directly with decision-makers from NRW's most influential clusters, research institutions and global companies. It provides valuable insights into the German market, from funding opportunities and regulatory pathways to practical guidance on establishing a presence in Europe. Participants will be able to explore partnerships for research and development, clinical trials and commercial expansion, as well as engage with specialist consultants covering regulatory, HR and legal considerations for international growth.

By joining this event, UK companies can build meaningful relationships with one of Europe's most dynamic healthcare ecosystems, accelerate innovation through cross-border collaboration and open the door to new commercial opportunities in Germany and beyond.

Join us to explore new collaborations, accelerate your innovation, and connect with key players shaping the future of healthcare across Europe.

Contact - Ceren Ozturk - ceren.ozturk@tradehorizons.com - Register Now



London order of events 9th October

15:00: Arrival at Victoria House, Pioneer Group

15:30 - 15:40: Welcome Addresses by GTAI and NRW Global Business

15:40 – 16:20: Pitches by representatives of the relevant clusters, academia and business opportunities in NRW

- Cluster Medizin.NRW, Dr. Patrick Guidato (www.medizin.nrw) "Future-oriented cutting edge medicine made in NRW"
- BIO.NRW, Dr. Nils Schrader (https://bio.nrw.de) "Title presentation"
- Miltenyi, Michael Apel (https://www.miltenyibiotec.com/)
 Key note speech: Title
- NRW.Global Business GmbH, Dagmar Wülknitz
 David Schneider (www.nrwglobalbusiness.uk)
 "Business opportunities and services for UK medtech and biotech businesses"

16:20 - 16:40: Q&A Session

16:40 – 17:20: Coffee Break/Networking session

17:20 – 17:50: Presentation of specialised consultancies on permitting procedures, HR and legal services for healthcare and biotech companies in Germany

- COMM-OP Europe GmbH & Co. KG, Sita Schubert (www.comm-op.eu)
 Consultancy for permitting procedures in the medical and biotech industry
- CONSIGEN GmbH, Doris Ehrmann (www.consigen.de)
 HR services for the medical and biotech industry
- SHWP PartGmbB, Daniel Pott, Partner, Lawyer, Tax Advisor (www.shwp.eu) Legal aspects of doing business in Germany

17:50 – 19:30: Networking Reception with drinks and canapes



Cambridge order of events 10th October

10:00: Arrival at Babraham Research Campus (to be confirmed)

10.30: Workshop - How to strengthen ties between the NRW and UK ecosystems

10:00 – 10:15: Introduction to the workshop's goals, objectives, and agenda

10:15 – 10:45: Presentations by representatives of the relevant clusters, academia and business opportunities in NRW

- Cluster Medizin.NRW, Dr. Patrick Guidato (www.medizin.nrw)
 "Future-oriented cutting edge medicine made in NRW"
- BIO.NRW, Dr. Nils Schrader (https://bio.nrw.de)
 "Title presentation"
- Miltenyi, Michael Apel (https://www.miltenyibiotec.com/)
 Key note speech: Title
- NRW.Global Business GmbH, Dagmar Wülknitz
 David Schneider (www.nrwglobalbusiness.uk)
 "Business opportunities and services for UK medtech and biotech businesses"

10:45 - 11:15: Presentations by Babraham Representatives

11:15 – 11:45: Coffee/networking break

11:45 - 12:15: Q&A

12:15 - 12:45: Feedback & Reflection

12:45 – 13:00: Conclusion and key takeaways

13:00 - 15:30: Lunch and Networking