



**Networking-Lunch mit nordamerikanischer  
Luft- und Raumfahrtdelegation im DLR**



11. Juni 2024, ab 12:30 Uhr

# Tagesprogramm (Stand: 27. Mai 2024)

## Dienstag | 11. Juni | Köln

Ab 12:30 Uhr Registrierung im **German Aerospace Center** (Deutsches Zentrum für Luft- und Raumfahrt, DLR)  
Adresse: DLR e.V., Linder Höhe, 51147 Köln

Ab 13:00 Uhr Lunch-Bufferet and Networking mit der nordamerikanischen Delegation

Ab 14:00 Uhr Offizielles Programm (in englischer Sprache) mit:

- Begrüßung durch das DLR (Frau Dr. Melanie von der Wiesche, Leiterin der DLR-Standorte West)
- Begrüßung durch GTAI (Frau Sandra Moser, Senior Manager Eastern Germany)
- Begrüßung durch NRW.Global Business (Herr Michael Kordus, General Manager Western Europe | Americas)
- Präsentationen der amerikanischen und kanadischen Teilnehmer
- Roundtable u.a. mit der Vorstellung des White paper "*Transformation der Luftfahrt als wirtschaftliche Chance für Nordrhein-Westfalen*"
  - Herr Dr. Harald Cremer (Netzwerkmanager, Aerospace.NRW)
  - Herr Dirk Kalinowski (Stellv. Netzwerkmanager, Aerospace.NRW)
  - Herr Dr. Gerrit von Borries (Einrichtungsleiter Technologien für Kleinflugzeuge, DLR)
  - Herr Tim Alers (Vertreter des Bereichsvorstands Luftfahrt, DLR)
  - Herr Dr. Jürgen Drescher (Transferprojekte, Region West, DLR) (*tbc*)
- Networking und Speed-Dating mit den Delegationsteilnehmern

Ab 16:00 Uhr Coffee-Break

16:30 Uhr Ende der Veranstaltung

Die Teilnahme an der Veranstaltung ist kostenlos, eine Vorab-Registrierung ist notwendig. Hier können Sie sich registrieren: <https://tradehorizons.com/market-entry-blog/2024/05/einladung-networking-lunch-mit-amerikanischen-und-kanadischen-luftd-raumfahrtunternehmen/>

Für weitere Informationen kontaktieren Sie bitte:

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# Delegationsteilnehmer

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**Arizona Commerce Authority:** Arizona is home to more than 1,200 small- and large-scale aerospace and defense companies. The Arizona Commerce Authority (ACA) is the state's leading economic development organization with a streamlined mission to grow and strengthen Arizona's economy. The ACA uses a three-pronged approach to advance the overall economy: recruit, grow, create – recruit out-of-state companies to expand their operations in Arizona; work with existing companies to grow their business in Arizona and beyond; and partner with entrepreneurs and companies large and small to create new jobs and businesses in targeted industries.

**AvAir LLC:** Strategic solutions for the Aviation Aftermarket. With decades of experience in the aviation aftermarket, we know the value of earning a customer's trust. This approach is instilled into the company's culture and is essential to meeting customer needs and delivering a quality product, on time, at a competitive price. These are principles and goals that employees are proud to represent, and AvAir has benefitted from a near-zero turnover rate in 20 years of operation. As a privately held company, AvAir is nimble and can act fast. Our team has vast experience and industry knowledge, and is empowered to make decisions. This difference, along with a well-earned reputation for integrity and fairness, attracts alliances from around the world. As a result, customers enjoy an efficient sales process and outstanding value.

**Consulate of Canada in Dusseldorf:** We define, shape and advance Canada's interests and values in a complex global environment. We manage diplomatic relations, promote international trade and provide consular assistance. We lead international development, humanitarian, and peace and security assistance efforts. We also contribute to national security and the development of international law.

**JWB Manufacturing:** JWB Manufacturing offers the best stripping blades for all original equipment manufacturers (OEMs) in the industry. Our aim is to create precise, expertly made wire cutting and stripping blade styles for all of the major original equipment manufacturers including Schleuniger, Feintechnik Rittmeyer, Carpenter, Eubanks, Schafer-Megomat, Nitronic, Ideal, Artos, Komax and others. We also create custom blades to order. Our other services include machining, grinding, mold making and repair. JWB also offers an Online Wire Cutting and Stripping Blade Store where you can browse our prices and purchase select wire cutting and stripping blade styles for Schleuniger, Komax, Carpenter, and Megomat machines.

**Pilgrim Aerospace:** Manufacturing aerospace quality screws, bolts, clevis pins, and specialty fasteners. Pilgrim is defined by our dedication to the highest quality screws, bolts, and specialty fasteners available. We attribute our success to many things: innovation, constant investment in equipment and people, involvement with industry and civic boards, knowledge of the marketplace, and most importantly a strong focus on our customers' needs. With each new era, Pilgrim has adapted to market changes, led the way



in quality standards, and contributed to revolutionary projects like the Mars Rover. In 2018, Pilgrim moved all manufacturing to a state-of-the art facility in Chandler, Arizona.

**Solestial Inc:** The Next Generation of Silicon Photovoltaics for Space Has Arrived. We are delivering the next generation of space-stable silicon photovoltaics. Our efficient, reliable, radiation-hardened solutions feature competitive performance and 90% lower cost than III-V multijunction solar products. Today, demand for incumbent space solar power technologies, specifically III-V multijunction solar cells and panels, vastly outpaces manufacturing supply. Driven by falling launch costs, exciting new opportunities in space—ranging from large satellite constellations to space-based solar power—are increasingly power hungry, deepening an already endemic problem. Solestial will solve this critical problem by delivering space-optimized silicon photovoltaic technology at scale to power development in space. By using silicon, we are able to leverage the technological advancements made over the last several decades in the terrestrial silicon industry, while our proprietary technology enables us to upgrade silicon cells and packaging to withstand the rigors of space.

**Spokane International Airport:** Spokane International Airport is committed to the creation of a world-class aerospace focused transportation, logistics and advanced manufacturing center. Situated in the midst of the 5th largest aerospace cluster in the United States, the Airport has over 500 acres of land available for purchase or lease. The Airport area has seen substantial infrastructure investment from the local, state and federal level, and is supported by robust air, truck and rail transportation options as well as two reconstructed interchanges facilitating access onto and off of nearby Interstate 90. When combined with committed partners and the numerous capable, affordable and accessible advantages the area offers, the Airport provides an attractive location for your business.

**ZenaDrone Inc:** ZenaDrone is committed to providing innovative and reliable drone solutions to businesses and individuals across various industries. We strive to be a trusted partner in advancing technology, promoting sustainability, and improving operational efficiency while maintaining the highest standards of safety and ethics. As the demand for drone technology grew, ZenaDrone expanded its offerings to include custom drone design, manufacturing, and training services. The company also began serving the agriculture and mining industries by providing drone-based solutions for crop monitoring, land surveying, and environmental monitoring.